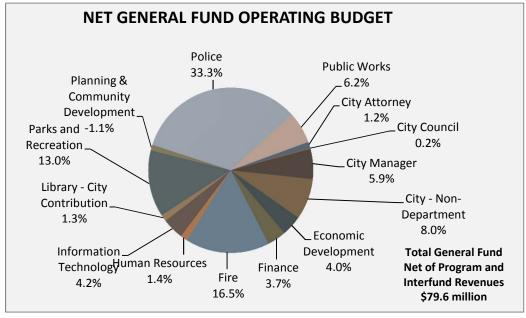
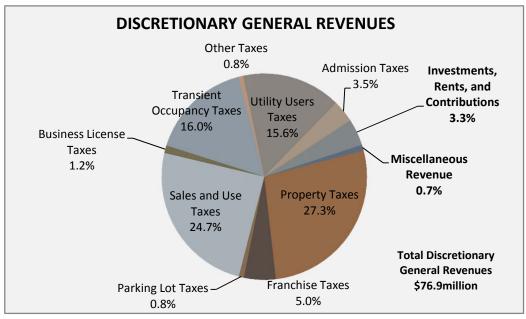
Primary General Fund Budget and General Revenues

FISCAL YEAR 2018

The charts below present different perspectives for the Primary General Fund. The top chart represents the spending side and shows the net operating cost (budgeted appropriations less budgeted revenues) of the departments in the fund. Public safety (Police and Fire) accounts for most of the spending in the fund at almost 50%. The bottom chart represents the funding side and shows the descretionary revenues received by the fund. These are general revenues that are not specifically tied to departments, and are the main revenues that fund the City's core services such as Police, Fire, Administration and Parks & Recreation. Most of the discretionary funding comes from taxes, with Sales Tax and Property Tax comprising the largest portion at almost 52% combined.





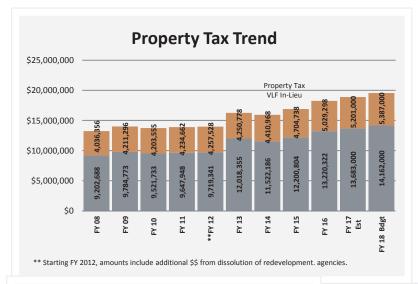
Primary General Fund Budget Net of Program Revenues FISCAL YEAR 2018

	E	expenditures		Int	eragency &	•	Net Expenditure) Levenue and	
Concept Found Donoutmonte / Drograms		and Other Uses	Program Revenues	ı	nterfund		Changes in und Balance	% of Net GF Cost
General Fund Departments/Programs		Other Oses	 Revenues		Sources		una balance	Gr Cost
City Attorney		1,054,183			107,471		(946,712)	1.2%
City Council		434,563	41,000		191,875		(201,688)	0.3%
City Manager		5,614,005	21,350		823,757		(4,768,898)	6.0%
City - Non-Department		6,529,719					(6,529,719)	8.2%
Economic Development		3,625,654	381,000				(3,244,654)	4.1%
Finance		4,181,060	16,000		1,147,571		(3,017,489)	3.8%
Fire		17,308,469	3,881,110				(13,427,359)	16.9%
Human Resources		1,793,998			615,483		(1,178,515)	1.5%
Information Technology		4,824,084			1,430,926		(3,393,158)	4.3%
Library - City Contribution		1,534,751			462,438		(1,072,313)	1.3%
Parks and Recreation		14,934,122	4,307,009				(10,627,113)	13.3%
Planning & Community Development		7,048,133	7,956,100				907,967	-1.1%
Police		27,741,911	650,250				(27,091,661)	34.0%
Public Works		9,495,455	4,265,500		178,889		(5,051,066)	6.3%
Total General Fund	\$	106,120,107	\$ 21,519,319	\$	4,958,410	\$	(79,642,378)	100%

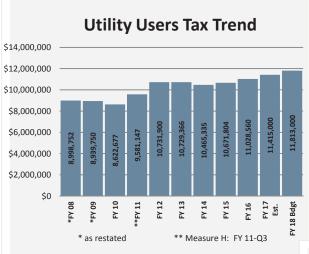
General Revenues and Other Unallocated Sources:

Property Taxes 20,998,000 Sales and Use Taxes 18,987,000 Business License Taxes 928,000 Franchise Taxes 3,821,000 Utility Users Taxes 11,989,000 Transient Occupancy Taxes 12,291,000 Admission Taxes 2,669,000 Parking Lot Taxes 633,000 Other Taxes 631,000 Total Taxes 72,947,000 Intergovernmental 157,000 Investments, Rents, and Contributions 3,267,983 Fines and Forfeitures 223,390 Charges For Services and Other Miscellaneous 324,065 Total General Revenues and Other Unallocated Sources 76,919,438 Change in Fund Balance (2,722,940) Estimated Fund Balance - Beginning of Year \$ 1,849,608	Taxes:	
Business License Taxes 928,000 Franchise Taxes 3,821,000 Utility Users Taxes 11,989,000 Transient Occupancy Taxes 12,291,000 Admission Taxes 2,669,000 Parking Lot Taxes 633,000 Other Taxes 631,000 Total Taxes 72,947,000 Intergovernmental 157,000 Investments, Rents, and Contributions 3,267,983 Fines and Forfeitures 223,390 Charges For Services and Other Miscellaneous 324,065 Total General Revenues and Other Unallocated Sources 76,919,438 Change in Fund Balance (2,722,940) Estimated Fund Balance - Beginning of Year 873,332	Property Taxes	20,998,000
Franchise Taxes 3,821,000 Utility Users Taxes 11,989,000 Transient Occupancy Taxes 12,291,000 Admission Taxes 2,669,000 Parking Lot Taxes 633,000 Other Taxes 631,000 Total Taxes 72,947,000 Intergovernmental 157,000 Investments, Rents, and Contributions 3,267,983 Fines and Forfeitures 223,390 Charges For Services and Other Miscellaneous 324,065 Total General Revenues and Other Unallocated Sources 76,919,438 Change in Fund Balance (2,722,940) Estimated Fund Balance - Beginning of Year 873,332	Sales and Use Taxes	18,987,000
Utility Users Taxes11,989,000Transient Occupancy Taxes12,291,000Admission Taxes2,669,000Parking Lot Taxes633,000Other Taxes631,000Total Taxes72,947,000Intergovernmental157,000Investments, Rents, and Contributions3,267,983Fines and Forfeitures223,390Charges For Services and Other Miscellaneous324,065Total General Revenues and Other Unallocated Sources76,919,438Change in Fund Balance(2,722,940)Estimated Fund Balance - Beginning of Year873,332	Business License Taxes	928,000
Transient Occupancy Taxes 12,291,000 Admission Taxes 2,669,000 Parking Lot Taxes 633,000 Other Taxes 631,000 Total Taxes 72,947,000 Intergovernmental 157,000 Investments, Rents, and Contributions 3,267,983 Fines and Forfeitures 223,390 Charges For Services and Other Miscellaneous 324,065 Total General Revenues and Other Unallocated Sources 76,919,438 Change in Fund Balance (2,722,940) Estimated Fund Balance - Beginning of Year 873,332	Franchise Taxes	3,821,000
Admission Taxes 2,669,000 Parking Lot Taxes 633,000 Other Taxes 631,000 Total Taxes 72,947,000 Intergovernmental 157,000 Investments, Rents, and Contributions 3,267,983 Fines and Forfeitures 223,390 Charges For Services and Other Miscellaneous 324,065 Total General Revenues and Other Unallocated Sources 76,919,438 Change in Fund Balance (2,722,940) Estimated Fund Balance - Beginning of Year 873,332	Utility Users Taxes	11,989,000
Parking Lot Taxes 633,000 Other Taxes 631,000 Total Taxes 72,947,000 Intergovernmental 157,000 Investments, Rents, and Contributions 3,267,983 Fines and Forfeitures 223,390 Charges For Services and Other Miscellaneous 324,065 Total General Revenues and Other Unallocated Sources 76,919,438 Change in Fund Balance (2,722,940) Estimated Fund Balance - Beginning of Year 873,332	Transient Occupancy Taxes	12,291,000
Other Taxes631,000Total Taxes72,947,000Intergovernmental157,000Investments, Rents, and Contributions3,267,983Fines and Forfeitures223,390Charges For Services and Other Miscellaneous324,065Total General Revenues and Other Unallocated Sources76,919,438Change in Fund Balance(2,722,940)Estimated Fund Balance - Beginning of Year873,332	Admission Taxes	2,669,000
Total Taxes 72,947,000 Intergovernmental 157,000 Investments, Rents, and Contributions 3,267,983 Fines and Forfeitures 223,390 Charges For Services and Other Miscellaneous 324,065 Total General Revenues and Other Unallocated Sources 76,919,438 Change in Fund Balance (2,722,940) Estimated Fund Balance - Beginning of Year 873,332	Parking Lot Taxes	633,000
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Investments, Rents, and Contributions 3,267,983 Fines and Forfeitures 223,390 Charges For Services and Other Miscellaneous 324,065 Total General Revenues and Other Unallocated Sources 76,919,438 Change in Fund Balance (2,722,940) Estimated Fund Balance - Beginning of Year 873,332	Total Taxes	72,947,000
Fines and Forfeitures 223,390 Charges For Services and Other Miscellaneous 324,065 Total General Revenues and Other Unallocated Sources 76,919,438 Change in Fund Balance (2,722,940) Estimated Fund Balance - Beginning of Year 873,332	Intergovernmental	157,000
Charges For Services and Other Miscellaneous324,065Total General Revenues and Other Unallocated Sources76,919,438Change in Fund Balance(2,722,940)Estimated Fund Balance - Beginning of Year873,332	Investments, Rents, and Contributions	3,267,983
Total General Revenues and Other Unallocated Sources 76,919,438 Change in Fund Balance (2,722,940) Estimated Fund Balance - Beginning of Year 873,332	Fines and Forfeitures	223,390
Change in Fund Balance (2,722,940) Estimated Fund Balance - Beginning of Year 873,332	Charges For Services and Other Miscellaneous	 324,065
Estimated Fund Balance - Beginning of Year 873,332	Total General Revenues and Other Unallocated Sources	 76,919,438
	Change in Fund Balance	(2,722,940)
Estimated Fund Balance - End of Year \$\(\frac{\$\((1,849,608)\)}{2}\)	Estimated Fund Balance - Beginning of Year	873,332
	Estimated Fund Balance - End of Year	\$ (1,849,608)

FISCAL YEAR 2018

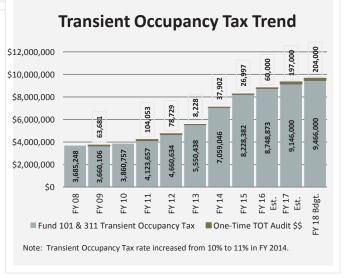


Property taxes and sales taxes are the two largest sources of tax revenues for the City's primary General Fund. They each accounted for 28% of the fund's total estimated tax revenues for fiscal year 2017.



Sales Tax Trend \$20,000,000 \$18,000,000 \$16,000,000 \$14,000,000 \$12,000,000 \$10,000,000 \$8,000,000 12,115,000 \$6,000,000 \$4,000,000 \$2,000,000 \$0 FY 09 FY 17.. 18 Bdgt 16 ■ Sales Tax ■ Prop 172 **101---41213**

Utility users taxes are imposed on all utility services within the City limits at a rate of 8.5% of taxable services. Transient occupancy taxes are levied at a rate of 11% on all individuals occupying dwellings for 30 days or less. They each accounted for 17% and 14%, respectively, of the fund's total estimated tax revenues for fiscal year 2017.



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